

MANUFACTURING EXTENSION PARTNERSHIP

Success Stories from the Field

Pro-Log, Inc.

Manufacturing Extension Partnership of Louisiana

Pro-Log, Inc. Receives Top Safety Ratings and Retains Customer Relationship Through MEPoL Assistance

Client Profile:

Pro-Log, Inc., located in New Iberia, Louisiana, manufactures portable steel buildings (land and offshore) and other oil field related equipment and products for the oil and gas industry. The company was founded in 1981 and employs 20 people. They have four facilities in the U.S. that serve an international market.

Situation:

One of Pro-Log's largest customers hired a third party national compliance management service to certify safety programs for their suppliers. Additionally, other major clients were beginning to focus on bringing their contractors into strict compliance with their own HSE Policies. Pro-Log's safety program initially did not meet the requirements of these customers' safety requirements, meaning without reform Pro-Log could no longer be a supplier, which would significantly hurt their business. The company contacted the Manufacturing Extension Partnership of Louisiana (MEPoL), a NIST MEP network affiliate, for assistance.

Solution:

MEPoL Project Director Shannon Nunez assisted Pro-Log by providing them with safety procedure templates on topics that included hazard communications, accident reporting, personal protective equipment, emergency procedure, blood borne pathogens and safety training. Information on first aid was included, and job hazard analysis information was contained within a personal protective equipment procedure template. Shannon worked with Pro-Log to prepare a safety manual based on the procedure templates that would meet the requirements of the customer. The company then submitted their safety program to the customer's national compliance management service.

Results:

- * Produced Health, Safety and Environmental Policies Manual which was approved by compliance management service and received highest rating available from primary customer's safety ratings system.
- * Improved customer relations.
- * Produced savings of \$4500 by using MEPoL's services as opposed to 'professional' safety firms.
- * Continued use of tools and knowledge base to further modify and update policies.

Testimonial:

"Working with MEPoL has been a delight. I am pleased that the level of assistance we have received has been so high. Additionally beneficial is that PLI has been given the tools needed to continue this process on its own, unlike other companies that simply wanted to create a dependant-type relationship

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from which PLI would not have soon freed itself."

Heidi Parker, HR Director